

# Total Supply Management for Construction Services Stop waiting on the truck. Linde's total supply management program helps reduce time spent waiting on replenishment.



Had your fill of waiting for trucks to replenish your gases and hardgoods? Linde's Total Supply Management Program can help minimize the time spent waiting for deliveries.\* Designed to maximize uptime, reduce site traffic, increase safety and lower costs, this innovative program combines a tailored on-site gas supply and hardgoods system to simplify supply management and help ensure your team has what they need, when they need it.

The Gases You Need – On-Site Ready With our Total Supply Management Program, you benefit from on-site gas supply solutions that begin with custom packaged gas plans and purpose built on-site fill plants. We offer plans, tailored to your exact need, that can range from individual cylinders and packs to custom microbulk systems, gas generators, point of use, gas delivery and bulk storage systems. No matter how large or complicated the need, Linde provides engineering and design services to create a plan that supports your specific processes, improves productivity and increases your bottom line.

Uninterrupted Supply, Reduced Chance for Loss of Use

Linde's Total Supply Management Program provides an uninterrupted supply of gases and keeps the work flowing. Once in place, the system creates a closed loop system, reducing many of the pitfalls associated with cylinders and assets coming and going. Cylinders stay at your site and are filled at your site. The closed site system provides greater security and increases the accuracy of inventories, and this accuracy directly impacts your bottom line. With the Linde system in place, the chance for loss-of-use billing is reduced, saving you thousands of dollars.\*\*

<sup>\*</sup>This applies to agreed upon stock items.

<sup>\*\*</sup>Ask your Linde representative about the terms and conditions.







#### Taking The Pain Out of On-Site Supply

With Linde's Total Supply Management Program, we provide a consumables and hardgoods inventory program that is simple and does not create additional work for your operation. Just take what you need and we'll inventory the supply and only charge for what is used. The program is designed to help you keep your people working and building instead of counting or waiting. It's the smart, on-site way to increase productivity, safety and cost efficiencies.

### **Know How Many** Cylinders You Have and Where They Are

Linde's SENTRY<sup>TM</sup> cylinder tracking system helps to ensure accurate on-site accounting of assets and excels in complex situations with multiple locations or cost centers. The SENTRY system uses a scannable barcode tied to a cylinder's serial number and multiple scan checkpoints to provide precise division among your cost centers, inventories and billing. As an added benefit of the closed loop system, Linde's SENTRY system impacts your bottom line directly through simplified billing.

Features	Benefits
On-site gas and hardgoods inventory	Significantly reduce time waiting on replenishment of gas and hardgoods
Reduced site traffic	Less opportunity for accidents or safety incidents
SENTRY cylinder tracking	Reduce/Eliminate postproject billing for lost cylinders
Simplified billing	One comprehensive bill per month for gas and hardgoods

## When Linde Begins

The Waiting Ends Schedule a presentation with Linde today and discover how the Total Supply Management Program can improve the productivity, safety and bottom line of your operation.

#### Linde Inc.

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